Simon Jäger

CONTACT

Princeton University
Louis A. Simpson International Building
Princeton, NJ 08544
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ACADEMIC APPOINTMENTS

Princeton University, Princeton, NJ
Department of Economics and School of Public and International Affairs, Industrial Relations Section
Associate Professor of Economics and Public Affairs, 2025 – present

Massachusetts Institute of Technology (MIT), Cambridge, MA
Associate Professor of Economics, 2022 – 2025
Silverman (1968) Family Career Development Chair, 2018 – 2025
Assistant Professor of Economics, 2017 – 2022

IZA Institute of Labor Economics, Berlin and Bonn, Germany
Director, 2022 – 2023

Stanford University, Stanford, CA
SIEPR Visiting Fellow, 2019 – 2020

Institute on Behavior and Inequality, Bonn, Germany
Postdoctoral Researcher, 2016 – 2017

EDUCATION

Harvard University, Cambridge, MA
Ph.D in Economics, 2016
A.M. in Economics, 2013

University of Bonn, Bonn, Germany
Master of Science in Economics, 2010

University of California, **Berkeley**, Berkeley, CA
Visiting Student in Economics, 2008 – 2009

University of Bonn, Bonn, Germany
Bachelor of Science, 2008

AFFILIATIONS

Rockwool Foundation Berlin, Berlin, Germany — 2025 – present
Research Fellow

Institute for Employment Research (IAB), Nuremberg, Germany — 2025 – present
Research Fellow

Zentrum für neue Sozialpolitik, Berlin, Germany — 2025 – present
Senior Fellow

MIT Shaping the Future of Work Initiative, Cambridge, MA — 2024 – present
Research Affiliate

	WZB Social Science Center Berlin, Berlin, Germany Fellow	2024 – present
	Abdul Latif Jameel Poverty Action Lab (J-PAL), Cambridge, MA Research Affiliate	2019 – present
	Einaudi Institute, Rome, Italy Visiting Researcher	2019
	Centre for Economic Policy Research (CEPR), London, UK Research Fellow (2024 – present), Research Affiliate (2018 – 2024)	2018 – present
	National Bureau of Economic Research (NBER), Cambridge, MA Research Associate (2025 – present) Faculty Research Fellow (2017 – 2025)	2017 – present
	Institute on Behavior and Inequality, Bonn, Germany Research Affiliate	2017 – 2022
	CESifo Research Network, Munich, Germany Affiliate Member	2017 – present
	Harvard University, Institute for Quantitative Social Science (IQSS) Research Affiliate	2013 – 2016
	Harvard Kennedy School, Multidisciplinary Program in Inequality and Social Policy, Doctoral Fellow	2012 – 2016
	IZA Institute of Labor Economics, Bonn, Germany Research Fellow (2024 – present), Research Affiliate (2019 – 2022)	2009 – present

Awards, Grants, and Scholarships

Harvey Rosen Prize for Undergraduate Advising, Princeton University	2026
Gustav Stolper Award	2024
In_equality Research Award, University of Konstanz	2024
Capital Magazine Top 40 Under 40 Germany	2023
politik&kommunikation Top 15 Young Thinkers Germany	2023
Personalmagazin 40 Leading HR Thinkers Germany	2023
Capital Magazine Top 40 Under 40 Germany	2022
Best Advisor, Graduate Economics Association, MIT	2022
Sloan Research Fellowship	2022 – 2025
Excellence in Refereeing Award, Review of Economic Studies	2021
W.E. Upjohn Institute Early Career Research Award (with Benjamin Schoefer)	2020
MIT Policy Lab	2020
Sloan Foundation, Grant G-2018-10089 (with Benjamin Schoefer)	2019
National Science Foundation (with Benjamin Schoefer)	2019
Washington Center for Equitable Growth (with Benjamin Schoefer)	2019
Stiftung Grundeinkommen	2019
Steven H. Sandell Research Grant (with Benjamin Schoefer)	2018
Sloan Foundation, Presidential Grant (with Benjamin Schoefer)	2017
CESifo Distinguished Affiliate Prize (co-winner)	2017
David A. Wells Prize for Best Dissertation in Economics, Harvard University	2016
W.E. Upjohn Institute Dissertation Award, First Prize	2016
Chiles Fellowship, Harvard University	2015 – 2016
NBER Pre-Doctoral Fellowship	2014 – 2015

Humane Studies Fellowship	2014 – 2015
Taubman Center, Urban Dissertation Fellowship, Harvard University	2014 – 2015
Harvard University, IQSS Research Grant	2014
Bradley Fellowship	2013 – 2015
Douglas Dillon Fellowship Fund	2011 – 2012
Harvard Graduate School of Arts and Sciences Stipend	2010 – 2012
Studienstiftung des Deutschen Volkes, ERP Fellowship Program	2010 – 2012
Bonn Graduate School of Economics Fellowship	2009 – 2010
Friedrich Naumann Foundation	2006 – 2010
Fulbright Fellowship	2008 – 2009

RESEARCH PAPERS

"Job Ads as Signals: Evidence from a Priced Amenity and Worker Beliefs"
(with Pawel Adrjan, Mária Balgová, Jonas Jessen, and Jason Sockin)
American Economic Review, reject and resubmit.

"What Does Consulting Do?"
(with Gert Bijnens and Benjamin Schoefer)
Quarterly Journal of Economics, reject and resubmit.

"Short-Time Work Extensions"
(with Christina Brinkmann, Farzad Saidi, Moritz Kuhn, and Stefanie Wolter)
Journal of Political Economy, revise and resubmit.

"Worker Representatives"
(with Julian Budde, Thomas Dohmen, and Simon Trenkle)
Journal of the European Economic Association, conditionally accepted.

"Labor Market Tightness and Union Activity"
(with Chantal Pezold and Patrick Nüß)

"How Substitutable are Workers? Evidence from Worker Deaths," (with Jörg Heining and Nathan Lazarus)
American Economic Review, conditionally accepted.

"Collective Bargaining, Unions, and the Wage Structure: An International Perspective"
(with Suresh Naidu and Benjamin Schoefer)
Handbook of Labor Economics, vol. 6 (2025), pp. 229-372.

"Voice at Work"
(with Jarkko Harju and Benjamin Schoefer)
American Economic Journal: Applied Economics, vol. 17, no. 3 (2025), pp. 271-309.

"Long-Term Effects of Equal Sharing: Evidence from Inheritance Rules for Land," (with Charlotte Bartels and Natalie Obergruber)
Economic Journal, 134, Issue 664, 2024.

"Worker Beliefs About Outside Options"
(with Christopher Roth, Nina Roussille, and Benjamin Schoefer)
Quarterly Journal of Economics, 139(3), 2024

"Marginal Jobs and Job Surplus: A Test of the Efficiency of Separations," (with Benjamin Schoefer and Josef Zweimüller)
Review of Economic Studies*, 90, no. 3 (2023): 1265-1303.*

"Paying Outsourced Labor: Direct Evidence from Linked Temp Agency-Worker-Client Data" (with Andres Drenik, Pascuel Plotkin, and Benjamin Schoefer)
Review of Economics and Statistics, *105, no. 1 (2023): 206-216.*

"The German Model of Industrial Relations: Balancing Flexibility and Collective Action," (with Shakked Noy and Benjamin Schoefer)
Journal of Economic Perspectives*, (2022) 36(4), pp.53-80.*

"What Does Codetermination Do?" (with Shakked Noy and Benjamin Schoefer)
ILR Review*, (2022) 75(4):857-890.*

"Labor in the Boardroom" (with Benjamin Schoefer and Jörg Heining)
Quarterly Journal of Economics**,** (2021) 136(2), 669-725. (lead article)

"Wages and the Value of Nonemployment," (with Benjamin Schoefer, Samuel Young, and Josef Zweimüller)
Quarterly Journal of Economics*,* (2020) 135 (4), 1905-1963.

"A Permutation Test for the Regression Kink Design," (with Peter Ganong)
Journal of the American Statistical Association (2018) 113:522, 494-504.

"Learning about job search: A field experiment with job seekers in Germany," (with Steffen Altmann, Armin Falk, and Florian Zimmermann)
Journal of Public Economics 164 (2018): 33-49.

"Complex Tax Incentives." (with Johannes Abeler)
American Economic Journal: Economic Policy*,* 7 (3):1-28, August 2015.

POLICY PAPERS

"Können höhere Löhne zur Überwindung des Fachkräftemangels beitragen?" (with Clemens Fuest)
Wirtschaftsdienst 103, no. 4 (2023): 253–258. (reprint in Aus Politik und Zeitgeschichte, 2024, Bundeszentrale für politische Bildung)

"Einwanderung klug, einfach und fair gestalten: Ein Vorschlag mit doppelter Dividende," (Manuela Barišić, Alan Manning, Mathilde Muñoz, Ulf Rinne, and Jan Stuhler), ***IZA Standpunkte*** No. 105. Institute of Labor Economics (IZA), 2023.

"Codetermination and Power in the Workplace," (with Shakked Noy and Benjamin Schoefer)
Economic Policy Institute: ***EPI Unequal Power Project Essay Series***
Published in: ***Journal of Law and Political Economy***

"Natürliche Experimente im Arbeitsmarkt und darüber hinaus," (with Jörn-Steffen Pischke), ***Wirtschaftsdienst***, 101. Jahrgang, 2021, Heft 12, S. 977–983

PROFESSIONAL ACTIVITIES

Refereeing:

AEJ: Applied Economics, AEJ: Economic Policy, American Economic Review, AER: Insights, Econometrica, Economic Journal, European Research Council, European Economic Review, German-Israeli Foundation for Scientific Research and Development, ILR Review, Israel Science Foundation, Journal of Human Resources, Journal of the European Economic Association, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, Journal of Urban Economics, Labour Economics, Management Science, National Science Foundation, Review of Economics and Statistics, Review of Economic Studies, Quarterly Journal of Economics

Board Membership:

ILR Review, International Editorial Board, 2027 – present
ifo Institute and CESifo, Member of the Scientific Advisory Council, 2025 – present

Program Committees:
25th Anniversary IZA Conference in Labor Economics, 2023
NBER Summer Institute in Labor Economics, 2021
Society of Labor Economists, Annual Meeting, 2021
briq Workshop Firms, Jobs and Inequality, 2018

Policy Advice:
German Federal Ministry for Economic Affairs and Climate Action, Advisor, 2024 – 2025

TEACHING

Princeton University, Princeton, NJ
PhD Labor Economics, Spring 2025, Fall 2025
MPA Labor Economics and Public Policy, Spring 2026
PhD Micro and Macro Perspectives on the Labor Market, Spring 2026

Massachusetts Institute of Technology (MIT), Cambridge, MA
Graduate Labor Economics (14.662), Spring 2018, Spring 2019, Spring 2021, Spring 2022
Labor Economics and Public Policy (14.64), Spring 2024
Economics Research and Communication (14.33), Spring 2018, Spring 2019, Spring 2021, Spring 2022
Symposium on Discrimination (14.193), Fall 2020

Harvard University, Cambridge, MA
Graduate Public Economics, Fall 2012 and 2013, Teaching Fellow for Raj Chetty,
Certificate of Distinction in Teaching, Derek Bok Center, Harvard University